Ready Lobster improves inventory visibility, control, and accuracy with Seasoft ERP.

Industry
Food & Beverage

Challenge
Improved inventory control

Solution
Seasoft ERP Software

Results
Visibility of on-hand inventory and future production

Increased on-time, in-full shipments

Evaluate profitability based on the sourcing vendor

Company

Ready Seafood is a family run wholesale provider of lobster and value-added lobster products to retail, wholesale and food service companies around the world. The company buys and sells over 15 million pounds of live and processed lobster annually. Ready Seafood is fully certified by the Marine Stewardship Council and has earned a number of other certifications.

"There are so many wonderful things I can say about Seasoft. Seasoft has a stellar reputation in the industry and is backed by a company firmly committed to developing and enhancing the software."

Megan O'Toole, Controller, Ready Seafood

Challenge:

Ready Seafood was growing and needed more control over their inventory. They also wanted to help their packing and grading crew work more efficiently and accurately.
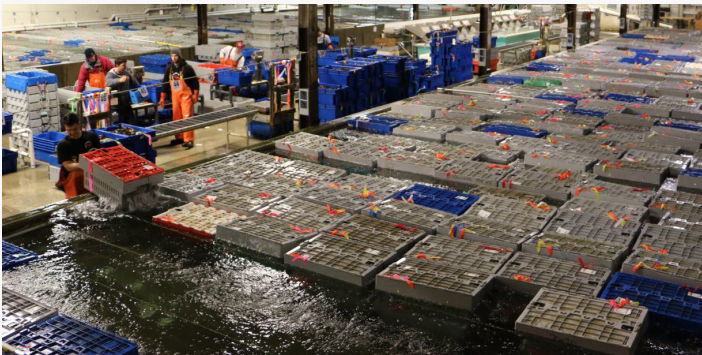
Enhanced Digital Whiteboard

View on-hand, committed and projected inventory over the next three days

Lobster Grading Report

Evaluate each vendor including the number of discards and sales margin by vendor

Production & Packing Workstations

Capture weights on electronic scales and update sales orders to reduce errors

Solution:

Seasoft Enterprise Resource Planning (ERP) software provides 24/7 inventory visibility, reduces stocking levels and costs, and helps track inventory from the time materials arrive to the shipment of finished goods.

Seasoft reduces receiving, staging, picking and replenishment time, minimizes stocking, picking, packing and shipping errors and simplifies cycle counting and full inventories.

Results:

- Enhanced inventory visibility and control across multiple locations
- Lower inventory costs
- Tools to help the packing and grading crew work more efficiently and accurately

"We reached out to several industry contacts that had recently evaluated new software. Seasoft was mentioned as the leader in more than one of these conversations. We are pleased to be part of the Seasoft family."

Meghan O'Toole, Controller, Ready Seafood

Ready to get started with Seasoft?

Learn more at **caisoft.com/seasoft**