



Seasoft helps Eastern Fisheries attain BRC certification with forward and backward traceability.

**Industry**  
Food & Beverage

**Challenge**  
Pursuing BRC  
certification

**Solution**  
Seasoft ERP  
Software

**Results**  
Achieved BRC  
certification

Conducted mock  
recalls with real-  
time data

Able to trace a  
lot to the original  
purchase order

## Company

Eastern Fisheries, headquartered in New Bedford, MA is a vertically integrated, global supply leader in the seafood industry and a trusted seafood source to some of the largest retailers, food service distributors and wholesalers in the world. Founded in 1978, the company harvests, imports, and distributes premium seafood worldwide. Eastern operates the largest scallop fleet in the industry and operates facilities in the U.S.A., China, Europe and Japan.



“While product traceability is just a component of BRC’s rigorous, certification program, it is a critical piece nonetheless, and the Seasoft ERP software was instrumental in helping us meet these strict requirements.”

Lou Tarnowski, CFO, Eastern Fisheries, Inc.

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## Challenge:

Eastern Fisheries wanted certification with the British Retail Consortium (BRC) seafood quality standard mandated by leading retailers and food service organizations.

### Front-to-Back Traceability

Track specific lots from customer invoices to the vendor that supplied the product

### Lot-level Tracking

Maintain original lot number for items that go through multiple production processes

### Minimize Recall Efforts

Save time and money in a recall by limiting activity to a specific item or vendor lot



## Solution:

Seasoft ERP software tracks product as it's received, processed and moved through the supply chain. The software provides on-demand vendor information, lot numbers, PO, expiration date, country of origin, method of production and other information. This limits product recalls to those affected by the specific problem or vendor material lot, saving considerable money that an overly-broad recall would cost. Seasoft can trace an item from a customer invoice back to its original purchase order and can identify the production steps the item has undergone along with a complete accounting of where the finished product has been sold.

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## Results:

- RBC Certification
- Real-time access to vendor and customer delivery data
- Forward and backward traceability and fast food safety response

“Seasoft passed with flying colors, providing real-time access to information about the vendor that the product was acquired from as well as those customer or customers to whom it was sent.”

Lou Tarnowski, CFO, Eastern Fisheries, Inc.

Ready to get started with Seasoft?

Learn more at [caisoft.com/seasoft](https://caisoft.com/seasoft)